



**TO:** Correspondent Lenders  
**FROM:** Angela Breidenbach, Operations Manager  
**DATE:** June 21, 2012  
**RE:** LDP/GSA  
Allonges and Endorsements  
Final AUS  
Pricing Help Desk

**LDP/GSA**

We have had several questions regarding the Loan Quality Initiative (LQI) requirement to have Limited Denials of Participation (LDP) and GSA Excluded Party Lists submitted with every loan transaction. As a result, we are attaching a LDP/GSA checklist. It is extremely important that you run every individual involved, or associated with, the transaction through both lists. If any party is included in either list, the loan will be ineligible for delivery to Cornerstone. Additionally, if it is discovered that any party was omitted from either list, the loan will be subject to repurchase. This form will be available in the Forms section of the Correspondent website: [www.chlcorrespondent.com](http://www.chlcorrespondent.com).

**Allonges and Endorsements**

Cornerstone does allow the use of Allonges when endorsing Notes. However, we have seen an increase in the number of incorrect Allonges. This can create significant delays in getting your loans purchased! Please double check your Allonge, prior to sending to Cornerstone, to insure that all information (borrower name(s), property address, loan amount, etc) matches the Note exactly. Additionally, please make sure that the Allonge is signed and that the name and title of the person signing is typed under the actual signature.

On a related note, please make sure that all endorsements read exactly as follows:

Pay to the Order of  
Cornerstone Mortgage Company  
Without Recourse

Correspondent Company Name (typed)

X Signature of Officer  
Officer's Name and Title (typed)  
Date (typed)

**Do not add or delete from this verbiage.**

**Final AUS**

We have had a number of instances where the AUS provided, in the purchase submission file, was not the Final Submission. Currently, we have no way of knowing this until we submit the loan to the agency (FNMA, FHLMC, GNMA) for securitization and receive a FATAL ERROR. Please note, that a FATAL ERROR on one loan affects the entire pool. In other words, one bad apple spoils the whole bunch. This causes some major scrambling, frustration and is potentially very expensive for all of us! We cannot stress how extreme importance of receiving the Final AUS Submission in every file.

In the event that we require a correction, we will replace the previous submission in our file so that the data we transmit matches the data on the AUS.

**Pricing Help Desk**

It appears that some of our correspondent partners have gotten a hold of an additional secondary marketing help desk e-mail. This e-mail is for our retail help desk, and if used, it will delay or negate requests for locks, extensions, cancellations. Please use the Correspondent Lending Division (CLD) pricing help desk for all locks, extensions, cancellations, pricing concerns, special price requests, etc. The e-mail address is: [cornerstoneclid@houseloan.com](mailto:cornerstoneclid@houseloan.com), or you may call 855-683-6683. There is a dedicated team standing by and waiting to assist you!

If you have a different e-mail, please delete it ☺.

Don't hesitate to contact us if you have questions regarding these, or any other issues. We can be reached as follows: [abreidenbach@houseloan.com](mailto:abreidenbach@houseloan.com) or (505)814-7784, [jposen@houseloan.com](mailto:jposen@houseloan.com) or (505)814-7788, [ncorlett@houseloan.com](mailto:ncorlett@houseloan.com) or (214)780-0770.